

Highmark Builders is looking for a detail-oriented, customer service-driven **Remodel/New Construction Sales** representative to join their growing team.

****Six figure earning potential with base salary plus quarterly commission****

If you enjoy using your sales and design experience along with your residential construction knowledge to contribute to a company that produces beautiful projects, then this position is for you!

Highmark Companies has been named as one of the Top 200 Workplaces in Minnesota by the Star Tribune! Top Workplaces recognizes the most progressive companies in Minnesota based on employee opinions measuring engagement, organizational health, and satisfaction. The analysis included responses from over 79,000 employees at Minnesota public, private and nonprofit organizations. We couldn't have gotten this amazing honor without our employees.



Come see what it's like to be a part of a Top Workplace!

What Highmark has to Offer You:

- Flexible Paid Time Off Policy- **Offered to employees to promote work/life balance**
- Advancement and Education Opportunities
- Quarterly Commissions
- Vehicle Allowance
- Health Insurance- **company pays 100% of employee-only premium on lowest cost plan**
- Dental Insurance
- Vision Insurance
- Paid Holidays
- Profit Sharing
- 401K

Summary

Highmark Builders is one of the Twin Cities premier custom home and remodeling contractors. We take pride in providing the best customer experience and process all while maintaining the highest level of quality on all our projects.

This individual will guide clients through our sales process: from design to contract, delivering an experience and product that is second to none in our industry.

Job Responsibilities:

- Develop your own leads by various means
- Follow up on provided leads and communicate with sales manager on the status of design sales
- Generate floor plans, elevations, and interior selections for proposed remodels
- Work with estimating department to generate accurate sales proposals

- Regularly communicate with Project Managers
- Provide each client with exceptional customer service and communication
- Attend sales meetings
- Assist in marketing efforts
- Work the Parade of Homes and Artisan Home Tour

Qualifications:

- 5+ years of sales and design experience
- Excellent customer service skills
- Proficiency in computers- including Microsoft Excel, Outlook, etc., Chief Architect, Buildertrend
- Must possess strong organizational skills and attention to detail
- Strong written and verbal communication skills